



Habit #4

New Client

Onboarding & Retention

taught by
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Introduction

The statistics tell us it's 5x more difficult to get a client than it is to keep one. It's 6x more expensive. Salespeople who actively seek out referrals and repeat business outearn those who don't by up to 10x.

Does your customer experience drive referrals?

It's an important question to ask. In this presentation, you'll learn how to get the 3-rewards from business through the 5 love languages of business.

We can help you!



What's Your Free Prize?



World-Class Onboarding



Referrals & Reviews



Earn repeat business

What's Your Free Prize?

What do I get

from you that I can't get from anyone else? This could come from your superior knowledge, skills, desire, or confidence. There's something in addition to the transaction.



World-Class Onboarding

Customers refer

you based on the experience they have. You'll discover how to onboard your clients and create a unique experience that will leave them remarking to everyone.



Referrals & Reviews

The most powerful

way to earn business is through social proof. We will show you easy ways to trigger clients to give reviews and referrals as they become promoters or advocates for your services.



Earn repeat business

Everyone knows

it costs more to acquire a new customer than it does to keep an existing one.

You'll learn how to tap into your current database of clients to earn repeat business.



Interested in Coaching?

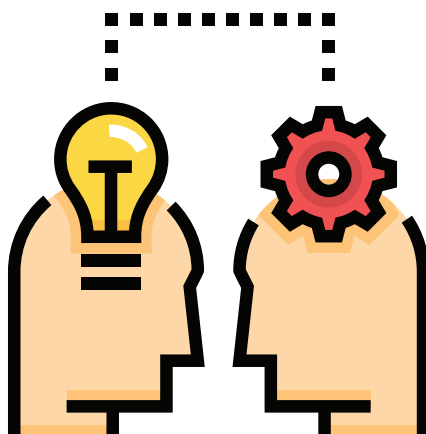
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